

# ECON 7670: Semester Recap

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# Semester Focuses

- Main focuses of the semester:
  - Identification vs. estimation
  - Empirical strategies
  - Models
  - Coding
  - Presentation and writing skills

- Taxation as an overarching context:
  - Tax incidence
  - Efficiency and deadweight loss
  - Income taxation
    - Labor supply
    - EITC
    - Unit of taxation
- Social insurance (SSDI, SNAP, public housing)

# Semester Focuses

- We are often interested in taxation because of how it affects real people and distorts decisions
- What I hope you take away about taxation:
  - Salience matters (Chetty, Looney, and Kroft 2009; Chetty, Friedman, and Saez 2013; Ito 2014)
  - Tax burdens are not shared equally (Evans, Ringel, and Stech 1999; Chetty, Looney, and Kroft 2009; Hastings and Washington 2010)
  - Labor supply “effects” may just be reporting (Saez 2010; Chetty, Friedman, and Saez 2013)
  - Joint taxation creates different incentives within households (Eissa 1995; Eissa and Hoynes 2004)

# Identification vs. Estimation

- Identification is not a statistical property; it is an outcome of your empirical approach
- Identification in natural experiments:
  - Typically comes from policy-induced changes in incentives or treatments
- Identification with instrumental variables:
  - Comes from the IV assumptions (relevance, independence, and exclusion)
- Identification with difference-in-differences
  - Comes from the DD assumptions (parallel trends, no anticipation)
- Identification with regression discontinuity
  - Comes from the RD assumptions (smoothness, no manipulation)

# Identification vs. Estimation

- Estimation is actually obtaining the estimate you want to identify
- Takes practice with Stata and will mostly be self-taught
  - Replication assignment code may help build foundations for later projects
  - Advisors are unlikely to look through your code
  - Talk with and help each other
- “Translate” your Stata code into English when you write research updates
  - Easier for advisors to understand
  - Will help you determine whether your code is telling Stata to do what you actually want it to do

- Many examples from class that use multiple empirical strategies
- Each empirical strategy is well-suited for a specific context and for answering a specific type of question
  - DD: What is the effect of this 0/1 treatment?
  - IV: What is the effect of this endogenous variable?
  - RD: What is the effect of this 0/1 treatment caused by a cutoff?

- Examples of empirical strategy combinations we have seen:
  - RCT + DD: Chetty, Looney, and Kroft (2009)
  - Natural experiment + DD: Eissa and Hoynes (2004) and Gorodnichenko, Martinez-Vazquez, and Peter (2009)
  - Natural experiment + IV: Homonoff and Somerville (2021)
  - Natural experiment + Bunching: Ito (2014)
  - DD + IV: Chyn (2018)

- Many papers still use a single empirical strategy:
  - Natural experiment: Hastings and Washington (2010), Maestas, Mullen, and Strand (2013), and Martinez, Saez, and Siegenthaler (2021)
  - DD: Eissa (1995)
  - IV: Friedberg and Isaac (2022)
  - Bunching: Saez (2010)
- And others use different regressions/samples/research designs in related contexts (e.g., Jones 2012; Chetty, Friedman, and Saez 2013)

# Empirical Strategies

- Which empirical strategy/strategies you use depends on your context and research question
- Each strategy has different strengths/weaknesses and different identification assumptions
- Motivation for each strategy should be “what can this strategy teach us that we could not learn from something else?”
- Goal is to tell your story

- Models can motivate your empirical strategy (e.g., Chetty, Looney, and Kroft 2009; Gorodnichenko, Martinez-Vazquez, and Peter 2009; Jones 2012; Maestas, Mullen, and Strand 2013)
- Models do not need to be very complicated
  - Can be useful to illustrate theoretical effects/mechanisms
  - Can be useful to derive your regression specification
- Doing both (modeling and estimation) can make your paper stronger and more successful
- Each paper's model is necessarily unique to its situation

- Replications can serve as guidelines for how to structure data and code in your own projects
- Recommended reading: “Code and Data for the Social Sciences: A Practitioner’s Guide” by Matthew Gentzkow and Jesse Shapiro
- Things to think about now:
  - Version control
  - Data storage and code organization
  - Stata automation
  - Cypress (Tulane’s high-powered computing cluster)
  - Task management
  - Storing references and papers

- For keeping track of papers: Zotero\* (free & paid), EndNote (paid), Mendeley
- For setting and accomplishing goals: Weekly action plan\*, daily planner\*, Todoist\* (free & paid), Microsoft To Do, Google Tasks, Trello (free & paid)
- For version control: Microsoft OneDrive\*, Google Drive\*, GitHub\*, Dropbox\*, Box\*
- For writing and/or collaborating in LaTeX: Overleaf\* (free & paid), Texifier\* (paid)

\*: Elliott uses this

# Presentation and Writing Skills

- Presentation and writing skills are different than research and coding skills
- You can be good at one and bad at the other

## Goldin and Katz

Theorem #1: It is always possible to transform a good idea into a great paper and a superb presentation.

Theorem #2: Even if your idea is Nobel-worthy, you can always make it into a poorly written paper and a lousy presentation.

# Presentation and Writing Skills

- You will get better at presentations and writing, **but only if you practice**
- General advice:
  - Treat every presentation as if it is high-stakes
  - Always do a practice presentation  $\sim 1$  week before
  - Attend seminars and pay attention to presentation style and technique
  - Read papers and pay attention to writing and structure
- Research updates for advisors are a good way to practice writing

# PhD Program

# Going Forward and Working Backward

- 5th+ year milestone: Job market
  - JMP should be done by August before job market year
- 4th year milestone: Dissertation proposal defense
  - JMP idea and RQ should be clear by August before 4th year
  - Submit field paper to journal in Fall of 4th year if possible
- 3rd year milestone: Dissertation prospectus
  - Re-write, update, and present field paper in lunch seminar if possible
  - Work on finding a JMP idea (ideally different than field paper)
- 2nd year milestone: Field paper

- It is your responsibility to carefully form your dissertation committee
- Advice I received:
  - Balance the individual strengths of dissertation committee members
  - It is your job to meet regularly with committee chair (1× per month is absolute minimum) and other committee members
- $\sim \frac{1}{3}$  of faculty are untenured
- Listen to your advisors; they know more than you

- Be organized
- Practice writing
- Practice presenting
- Practice Stata
  - Most Stata skills will be self-taught
  - Google obstacles (high probability someone has faced and solved the same problem)
  - Ideal: Someone should be able to download your code and data, click “Do,” and will obtain the exact regressions and tables in your paper

# Goal Setting

- Your PhD work is becoming more self-driven, making goal-setting more important
- Two types of goals:
  - **Outcome goal:** A goal defined by a measurable outcome  
Examples: “Publish a paper”, “Get an A”, “Obtain results”
  - **Process goal:** A goal defined by an action  
Examples: “Spend 1 hour writing draft”, “Attend office hours”, “Spend 1 hour writing code”
- Begin by defining an outcome goal with a deadline and work backwards to set process goals needed to accomplish it